

## Award-Winning Training and Professional Development

We think long term - which means today's high performers will become tomorrow's leaders. You'll receive award-winning training and mentorship to advance your skills and leadership abilities. With a strong commitment to promoting from within, Aston Carter is a company where you can build a long-term career.



## Reach Higher with a Career at Aston Carter

At Aston Carter, we're dedicated to expanding career opportunities for the skilled professionals who power our business. Our success is driven by the talented, motivated people who join our team across a range of positions – from recruiting, sales and consulting services delivery to corporate roles. As part of our team, employees have the opportunity for long-term career success, where hard work is rewarded and the potential for growth is limitless.

We're seeking individuals who are hard-working and motivated by solving problems for our business and clients. Aston Carter can expand your career by investing in you as a valuable member of our team, through our core values and promote-from-within ethos.

## Investing in You

We expect and cultivate leadership skills in each other every day, and our team-oriented and determined environment can be felt in every Aston Carter office around the globe. With a deep focus on personal development, you'll have unprecedented access to the people, resources and leadership to help get you to the next level in your career.

Working at Aston Carter means that you'll receive regular and honest performance feedback that recognises your strengths and highlights opportunities for growth. Our leaders provide mentorship to help you uncover career opportunities that will propel your path to success, whatever that means to you – whether it's stability in your current role, taking on more responsibility or leading a team.

## The Academy

The year-long Academy is for our Recruiting and Sales people and will set you up for success at Aston Carter. This industry-leading training programme covers everything you need to know about who we are as a business as well as to lay the foundation for essential technical and soft skills to help you take the next step in your career. You will partner with other new recruiters in the business and have the opportunity to learn from some of our more experienced people.

### What's covered:

- Orientation – who we are and how you fit in
- Navigation – around our systems and cutting-edge technology
- Market knowledge – getting to grips with the market you cover
- Sourcing – how to find the very best talent out there

It also covers a host of technical and interpersonal skills that will mean you have the confidence to evaluate and support talent in new roles.

### You will also have future access to:

- Advanced training, industry accreditations and certifications
- People management and development training
- Account and client training and development

## Sales Capability

This 12-week programme will help to ensure you are able to apply your new skills in your day job. It includes personal support from our trainers and helps you to constantly grow as a business professional.

### What's covered:

- The basics of sales and mindset
- Building your business
- Client relationship management
- The psychology of sales

## Manager Programme

Our Manager Programme lasts 12 months and covers the fundamentals of people management and relationships. This provides an opportunity to draw upon management experience from across the business.

### What's covered:

- Feedback and recognition
- Effective communication
- Emotional intelligence
- Performance management

### Daily and weekly access to:

- Coaching and mentoring
- Online learning, development and upskilling platform

Your future at Aston Carter is important to us. Our approach to Professional Development will help set you up for success and ensure you are continuously learning throughout your career with us.

## A behind-the-scenes look

Follow us on Instagram! [@AstonCarterEMEA](#) shares pictures and videos from our offices around the UK and Europe and gives an inside look at our people and culture.

Visit [AstonCarter.com](#)

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PRINCESS ROYAL  
TRAINING AWARD  
2021

## About Aston Carter

Established in 1997, Aston Carter is a leading staffing and consulting firm, providing high-calibre talent and premium services to more than 7,000 companies across Europe, Asia and North America. Spanning four continents and more than 200 offices, we extend our clients' capabilities by seeking solvers and delivering solutions to address today's workforce challenges. For organisations looking for innovative solutions shaped by critical-thinking professionals, visit [AstonCarter.com](#). Aston Carter is a company within Allegis Group, a global leader in talent solutions.