

Overcoming Your Trepidation for Engaging a Consulting Attorney

Engaging a consulting attorney for your practice group to add practice area expertise and increase team bandwidth will ease frustrations and challenges in ways you never thought were possible. Overworking associates and holding out for your next successful lateral are not a law firm's only options to address expertise and bandwidth challenges. In working with law firms, we've come to understand the most common concerns firms hold. MLA Interim Legal Talent addresses these concerns by seamlessly engaging law firms with consulting attorneys.

CONCERN

REALITY

Quality of Lawyers



*"If they are temp lawyers, **they may not have relevant experience** or are document review focused."*



Our consulting attorneys come from a variety of backgrounds with substantive expertise—from former law firm partners and retired general counsel to solo practitioners looking for a change of pace or law firm associates ready to make a change. They have chosen an alternative path to their legal careers, giving every project their full dedication and the benefit of their vast experience.

Hours



*"We can't add to our **overhead by engaging a consultant**. Our margins are already reduced."*



Our consulting attorneys can work for you on an hourly, weekly or monthly bill rate. You can then deploy our consulting attorney on your client matters as a fully billable resource. We will work with you to limit overhead costs and set a fee that benefits your bottom line, offering pricing flexibility and deploying creative options to meet your firms specific needs.

Engagement Letter



*"Our **engagement letter does not explicitly mention** that consulting attorneys may be working on their matters. We can't use them."*



Review your existing engagement letter and develop language that mentions that you engage attorney consultants and then detail the specific ways in which they will be designated and how your client will be billed for their time.

Malpractice



*"The contractor is not an attorney with our firm. **We could get sued.**"*



Your firm's malpractice and E&O coverages provide the necessary insurance for you to engage a consulting attorney to practice law under your supervision in support of your client's matters.

Conflicts



*"How do you **determine conflicts** with the contract attorney?"*



Our consulting attorneys will go through your law firm's conflicts process in the same manner as your full-time associates. We only place candidates who have successfully passed the conflicts process.